# We offer complete solutions

## ... TO THE PARTY RENTAL INDUSTRY, WITH AN EMPHASIS ON WASHING ALL **CLASSIFICATIONS OF FABRICS.**



> ADVICE

**▶ PRODUCTS** 

**PROCEDURES** 

> TECHNOLOGY

> TRAINING

**⇒ SERVICE** 

#### SEITZ is an innovative, family-owned, German company

with an established international orientation and a commitment to the development of specific solutions for individual customer groups.

### Advice by SEITZ

We listen when our customers describe their needs to us as well as their problems and their wishes. From these discussions we offer you individual consultation on our products, concepts and system solutions.

All SEITZ products are economic in consumption, highly concentrated and facilitate operations. It is our constant ambition to offer products that are non-hazardous for work and handling. It is of great importance to us that the raw materials we use in our products are as biodegradable as possible.

### In a long and continuing tradition, the SEITZ name has always stood for prudent progress.

It has always been our goal to develop innovative, inter-active product systems as well as thoroughly researched procedures; linked always to future-focused technologies and customer-orientated services; helping our customers to improve their own competitiveness.

### Bearing in mind all important economic influences,

SEITZ is very aware of our responsibility to future generations. In all our product and service developments, we are guided by our founding principles: 'To avoid any detrimental influence to the environment and to use all resources carefully and efficiently'.







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### Simple - Stain free - Profitable



# since **1885**

SEITZ is helping many like you make \$\$\$ with your Linen Rental Business! Here's How...







### **WELCOME!**

**The experience of SEITZ's 140 year history** is integrated into our daily work. In our company-owned laboratory and technical departments, we develop products, processes and equipment for national and inter-national distribution and use. We also test them for their efficiency and performance against industry-standard, technical application criteria.

**We listen** when our customers describe their needs to us as well as their problems and their wishes. From these discussions our research and development and technical departments are challenged to seek innovative solutions.

**Every development is under our control**: Our product processes and equipment technologies are subjected to continuous on-going scrutiny. All SEITZ product specifications are subject to change if necessary for the achievement of our customers' requirements. In this way we can continuously enhance the quality and efficiency of our solutions and services.

We purchase high-grade raw materials and other ingredients, exclusively from selected suppliers who guarantee consistently high quality. All incoming raw materials and all outgoing products are routinely checked to maintain the highest standards. It is only in this way that we can be sure to guarantee supreme quality and maximum safety in our products. This dedication to consistent quality and maximum safety is also reflected in our total quality management system according to DIN EN ISO 9001.

> **Your SEITZ Team** The fresher company.

### BY ACHIEVING RESULTS THROUGH **OUR PRODUCTS & CONCEPTS -WE DO WHAT OTHERS CAN'T!**

- Grease removal
- Mildew removal
- Candle wax removal
- Maintaining vivid colors
- Meeting linen rental deadlines
- **Avoiding expensive rewash costs**
- Reducing labor & utility costs
- Increased business capacity increased revenues
- Speciality linens come clean with SEITZ
- Avoid unpleasent customer damage chargebacks













# **SEITZ IS THE CHOICE OF PARTY LINEN OWNERS WHO NEED SPOT FREE-CLEAN** LINEN!!!



- Maintain fabric integrity • Trust your linen to be clean • Brighter colors
  - Whiter whites
  - No grease spots
  - No unwanted stains
  - Avoid unnecessary sub-rents
  - Avoid unnecessary purchases









